

# Fact Sheet at 30 November 2016

# Orbis SICAV Emerging Markets Equity Fund

The Fund seeks higher returns than the average of the equity stock markets of the world's emerging market countries, without greater risk of loss. The benchmark is the MSCI Emerging Markets Index, including income, net of withholding tax ("MSCI Emerging Markets Index"). Currency exposure is managed relative to that of the MSCI Emerging Markets Index.

Price	US\$21.04	Benchmark	MSCI Emerging
Pricing curren	uS dollars		Markets Index
Domicile	Luxembourg	Peer group Average	e Global Emerging
Туре	SICAV	Markets	Equity Fund Index
Share class	Investor Share Class	Minimum investme	nt US\$50,000
Fund size	US\$2.7 billion	Dealing W	eekly <i>(Thursdays)</i>
Fund inceptio	n 1 January 2006	Entry/exit fees	None
Strategy size	US\$2.8 billion	UCITS IV complian	t Yes
Strategy ince	ption 1 January 2016	ISIN	LU0241795839

On 1 November 2016, the Fund broadened its investment strategy from Asia ex-Japan equities to Emerging Market equities. To reflect this, the Fund changed its name from the Orbis SICAV Asia ex-Japan Equity Fund to the Orbis SICAV Emerging Markets Equity Fund, its benchmark from the MSCI All Country Asia ex Japan (Net) (US\$) Index to the MSCI Emerging Markets Index and its peer group from the Average Asia ex-Japan Equity Fund Index to the Average Global Emerging Markets Equity Fund Index. Data for the period before 1 November 2016 relates to the Fund, and applicable benchmark and peer group, prior to the change in strategy. Please refer to the prospectus for further details.

Growth of US\$10,000 investment, dividends reinvested



The striped area in the graph above relates to the performance of the Fund, and applicable benchmark and peer group, prior to the broadening of the Fund's investment strategy from Asia ex-Japan equities to Emerging Market equities on 1 November 2016. Returns<sup>1</sup> (%)

	Fund	Peer group	Benchmark				
Annualised	Ne	et	Gross				
Since Fund inception	7.6	5.3	6.2				
10 years	6.0	3.3	4.2				
5 years	6.2	4.4	5.0				
3 years	(1.9)	(0.6)	(0.1)				
1 year	ear 1.8						
Not annualised							
Calendar year to date	2.1	3.3	5.7				
3 months	(3.0)	(5.4)	(4.5)				
Since SICAV EM (1 Nov 2016)	(5.7)		(4.6)				
		Year	%				
Best performing calendar year since	n 2009	96.4					
Worst performing calendar year sin	on 2008	(44.0)					

# Risk Measures<sup>1</sup>, since Fund inception

	Fund	Peer group	Benchmark
Largest drawdown (%)	55	62	62
Months to recovery	20	90	81
Annualised monthly volatility (%)	23.3	21.5	22.2
Beta vs benchmark	1.0	1.0	1.0
Tracking error vs benchmark (%)	7.9	2.9	0.0

# Fees & Expenses<sup>1</sup> (%), for last 12 months

Cont

Management fee <sup>2</sup> For 3 year performance in line with benchmark	1.87 1.50
For 3 year outperformance/(underperformance) vs benchmark	0.37
Fund expenses	0.12
Total Expense Ratio (TER)	1.99

Past performance is not a reliable indicator of future results. Orbis Fund share prices fluctuate and are not guaranteed. Returns may decrease or increase as a result of currency fluctuations. When making an investment in the Funds, an investor's capital is at risk. Orbis Investment Management Limited (licensed to conduct investment business by the Bermuda Monetary Authority

Geographical & Currency Allocation	(%)	)
Geographical & Currency Anocation	( /0 )	,

Region	Equity	Currency	Benchmark
China/Hong Kong	34	29	28
Korea	30	17	15
Rest of Asia	10	11	8
Europe & Middle East	8	8	9
India	6	6	8
Africa	3	4	7
Latin America	3	9	13
Taiwan	2	13	12
Other	2	3	0
Net Current Assets	3	0	0
Total	100	100	100

#### Top 10 Holdings

	MSCI Sector	%
Baidu	Information Technology	6.9
Korea Electric Power	Utilities	6.0
NetEase	Information Technology	4.2
Sohu.com	Information Technology	4.2
KB Financial Group	Financials	3.9
Kiwoom Securities	Financials	3.9
Lotte Shopping	Consumer Discretionary	3.7
Sberbank	Financials	3.7
Olam International	Consumer Staples	3.6
JD.com	Information Technology	3.5
Total		43.6
Portfolio Concentration	& Characteristics	
i ortiono concentration	a characteristics	
% of NAV in top 25 holdings		77
Total number of holdings		50

Total number of holdings	50
12 month portfolio turnover (%) <sup>1</sup>	48
12 month name turnover (%) <sup>1</sup>	18
Active share (%)	85

<sup>1</sup> Orbis SICAV Asia ex-Japan Equity Fund and its corresponding benchmark and peer group data used for the period prior to 1 November 2016. 1.5% per annum ± up to 1%, based on 3 year rolling outperformance/ (underperformance) vs benchmark.

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# Orbis SICAV Emerging Markets Equity Fund

This Fact Sheet is a Minimum Disclosure Document and a monthly General Investor Report as required by the South African Financial Services Board.

Manager	Orbis Investment Management (Luxembourg) S.A.
Portfolio Manager	Orbis Investment Management Limited
Inception date	1 January 2006
Number of shares (Investor Share Class)	28,815,847
Income distributions during the last 12 months	None

On 1 November 2016, the Fund broadened its investment strategy from Asia ex-Japan equities to Emerging Market equities. To reflect this, the Fund changed its name from the Orbis SICAV Asia ex-Japan Equity Fund to the Orbis SICAV Emerging Markets Equity Fund and its benchmark from the MSCI All Country Asia ex Japan (Net) (US\$) Index to the MSCI Emerging Markets Index.

# Fund Objective and Benchmark

The Fund seeks higher returns than the average of the equity stock markets of the world's emerging market countries, without greater risk of loss. The MSCI Emerging Markets Index, including income net of withholding tax, is the Fund's benchmark (the "MSCI Emerging Markets Index"). This index also includes exposure to the currencies associated with its constituent stockmarkets. The mix of currencies in the MSCI Emerging Markets Index is the Fund's "currency benchmark". The currency benchmark represents the mix of currencies in which the Fund would invest if the Portfolio Manager were impartial between all currencies. In practice, the Fund's currency exposure is managed relative to the currency benchmark.

# How We Aim to Achieve the Fund's Objective/Adherence to Objective

The Fund is actively managed and is designed to remain continuously invested in, and exposed to all the risks and rewards of, selected Emerging Market equities. The Fund expects to be not less than 90% invested in Emerging Market equity and equity-linked investments. The Fund identifies Emerging Market equity and equity-linked investments as those investments that are issued by a corporate body or other entity domiciled or primarily located in a country represented in the MSCI Emerging Markets Index or the MSCI Frontier Markets Index (together, "Emerging Markets"), traded or listed on an exchange in an Emerging Market or issued by a corporate body or other entity whose business is significantly linked to Emerging Markets. These equities are selected using extensive proprietary investment research undertaken by the Portfolio Manager and its investment advisors. Orbis devotes a substantial proportion of its business efforts to detailed "bottom up" investment research conducted with a long-term perspective, believing that such research makes superior long-term performance attainable.

The lower the price of a share as compared to its assessed intrinsic value, the more attractive Orbis considers the equity's fundamental value. The Portfolio Manager believes that over the long term, equity investing based on this approach offers superior returns and reduces the risk of loss.

Exchange rate fluctuations significantly influence global investment returns. For this reason, part of Orbis' research effort is devoted to forecasting currency trends. Taking into account these expected trends, the Portfolio Manager actively reviews the Fund's currency exposure and may therefore use forward currency contracts to provide protection against exchange risks in the context of the management of its assets and liabilities.

The Fund does not seek to mirror the MSCI Emerging Markets Index and may deviate meaningfully from it in pursuit of superior long-term capital appreciation.

Since inception and over the latest 10 and five-year periods, the Fund has outperformed its benchmark net of fees. The Fund will experience periods of underperformance in pursuit of its objective of creating long-term wealth for investors.

**Risk/Reward Profile** 

Contact details for Allan Gray

- The Fund is aimed at investors who are seeking a portfolio the objective of which is to be invested in, and exposed to, Emerging Market securities.
- Investments in the Fund may suffer capital loss.
- Investors should understand that the Portfolio Manager generally assesses an equity investment's attractiveness using a three-to-five year time horizon.

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#### Management Fee

As is described in more detail in the Fund's Prospectus, the Fund's various share classes bear different management fees. The fees are designed to align the Manager's and Portfolio Manager's interests with those of investors in the Fund. With respect to the Fund's Investor Share Class, the fee is structured as follows: a fee is charged based on the net asset value of the class. The fee rate is calculated weekly by comparing the class' performance over three years against the MSCI All Country Asia ex Japan (Net) (US\$) Index prior to 1 November 2016 and against the MSCI Emerging Markets Index thereafter. For each percentage point of three year performance above or below that benchmark's performance, 0.04 percentage points are added to or deducted from 1.5%, subject to the following limits:

- Maximum fee: 2.5% per annum
- Minimum fee: 0.5% per annum

For a description of the management fee borne by the Fund's other share classes, please refer to the Fund's Prospectus.

#### Fees, Expenses and Total Expense Ratio (TER)

The relevant class within the Fund bears all expenses payable by such class, which shall include but not be limited to fees payable to its Manager, Portfolio Manager and additional service providers, fees and expenses involved in registering and maintaining governmental registrations, taxes, duties and all other operating expenses, including the cost of buying and selling assets.

Where an investor subscribes or redeems an amount representing 5% or more of the net asset value of the Fund, the Manager may cause the Fund to levy a fee of 0.75% of the net asset value of the Fund shares being acquired or redeemed.

The annual management fees charged are included in the TER. The TER is a measure of the actual expenses incurred by the class over a 12 month period, excluding trading costs. Since Fund returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns. Expenses may vary, so the current TER is not a reliable indicator of future TERs.

#### Changes in the Fund's Top 10 Holdings (%)

31 August 2016	%	30 November 2016	%
NetEase	10.5	Baidu	6.9
JD.com	7.5	Korea Electric Power	6.0
Korea Electric Power	6.4	NetEase	4.2
KB Financial Group	5.4	Sohu.com	4.2
Baidu	4.6	KB Financial Group	3.9
Sohu.com	4.6	Kiwoom Securities	3.9
Kiwoom Securities	4.4	Lotte Shopping	3.7
Olam International	3.6	Sberbank	3.7
Tencent Holdings	3.5	Olam International	3.6
Lotte Shopping	3.4	JD.com	3.5
Total	53.9	Total	43.6

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# Orbis SICAV Emerging Markets Equity Fund

#### Notices

#### UCITS V Disclosure for the Orbis SICAV Funds

The UCITS V Directive came into force in Luxembourg on 1 June 2016 (the "Effective Date"). The general objectives of UCITS V are to increase protection and transparency for investors by (i) enhancing the rules on the responsibilities of fund depositaries, (ii) introducing remuneration policy requirements, and (iii) imposing a rigorous and uniform sanctions regime across EU Member States.

Under the new rules, UCITS funds must appoint a single authorised depositary responsible for, among other things, safekeeping and segregation of fund assets, monitoring cash movements to and from the fund, and overseeing the performance of the fund manager's key functions. Importantly, under most circumstances, depositaries now have strict liability for the loss of any fund assets held in custody.

To reflect the new rules, Citibank Europe plc, Luxembourg Branch, the entity serving as the Orbis SICAV's custodian, paying agent, administrator, domiciliary, registrar and transfer agent was appointed by the Orbis SICAV in the role of depositary. Accordingly, the Custodian and Paying Agent Services Agreement dated 20 August 2007 has been amended and restated. To compensate Citibank for the expansion of its role and potential liability, an annual fee of 0.25 bps (or 0.0025%) of assets under management has been payable by the Orbis SICAV funds since the Effective Date.

#### **Additional Information**

South African residents should contact Allan Gray Unit Trust Management (RF) Proprietary Limited at 0860 000 654 (toll free from within South Africa) or offshore\_direct@allangray.co.za to receive, free of charge, additional information about a proposed investment (including Prospectus, application forms, annual reports and a schedule of fees, charges and maximum commissions). The Portfolio Manager can be contacted at +1 441 296 3000 or clientservice@orbis.com. The Fund's Depositary is Citibank Europe plc, Luxembourg Branch, 31 Z.A. Bourmicht, L-8070 Bertrange, Luxembourg. All information provided herein is subject to the more detailed information provided in the Fund's Prospectus.

#### Share Price and Transaction Cut Off Times

Share prices are calculated on a net asset value basis by share class, normally as of 5:30 pm (Bermuda time) (i) in the case of the Investor Share class, each Thursday (or, if a Thursday is not a business day, the preceding business day), (ii) in the case of the Refundable Reserve Fee Share Classes, the first Thursday of each calendar month and any other Thursday on which an investor transacts in such class (or, if a Thursday is not a business day), (iii) on the last calendar day of each month (or, if that is not a weekday, the preceding weekday) and/or (iv) any other days in addition to (or substitution for) any of the days described in (i), (ii) or (iii), as determined by the Manager without notice.

Subscriptions are only valid if made on the basis of the Fund's current Prospectus. To be processed on a given dealing day: subscription requests into an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm on that dealing day; subscription requests into an Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:30 pm; redemption requests from an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:30 pm; requests from an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:30 pm; requests from an Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:30 pm; requests from an Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:30 pm; requests to switch from an Orbis Fund that is not an Orbis SICAV Fund to a different Orbis Fund that is also not an Orbis SICAV Fund must be submitted by 12 noon; requests to switch from an Orbis SICAV Fund into a different Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm; requests to switch from an Orbis SICAV Fund to a different Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm; requests to switch from an Orbis SICAV Fund to a different Orbis Fund that is not an Orbis SICAV Fund must be submitted by 5:00 pm; requests to switch from an Orbis SICAV Fund to a different Orbis Fund that is an Orbis SICAV Fund must be submitted by 5:00 pm; requests to switch from an Orbis Fund that is not an Orbis SICAV Fund to a different Orbis Fund that is also an Orbis SICAV Fund must be submitted by 5:30 pm. All times given are Bermuda time, and all requests must be properly completed and accompanied by any required funds and/ or information.

Share prices, updated weekly, are available

- from the Allan Gray Unit Trust Management (RF) Proprietary Limited's website at www.allangray.co.za,
- from the Orbis website at www.orbis.com,
- by e-mail, by registering with Orbis for this service at the Orbis website at www.orbis.com, and
- from Bloomberg.

## Legal Notices

Returns are net of Investor Share Class fees, include income and assume reinvestment of dividends. Figures quoted are for the periods indicated for a \$10,000 investment (lump sum, for illustrative purposes only). Annualised returns show the average amount earned on an investment in the Fund/share class each year over the given time period. This Report does not constitute advice nor a recommendation to buy, sell or hold, nor an offer to sell or a solicitation to buy interests or shares in the Orbis Funds or other securities in the companies mentioned in it.

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of an investment in the Fund may go down as well as up, and past performance is not a reliable indicator of future results. Neither the Manager nor the Portfolio Manager provides any guarantee with respect to capital or the Fund's returns. CIS are traded at ruling prices and can engage in borrowing and scrip lending. Commission and incentives may be paid by investors to third parties and, if so, would be included in the overall costs. Individual investors' performance may differ as a result of investment date, reinvestment date and dividend withholding tax, as well as a levy that may apply in the case of transactions representing more than 5% of the Fund's net asset value. The Fund may be closed to new investments at any time in order to be managed in accordance with its mandate. The Fund invests in foreign securities. Depending on their markets, trading in those securities may carry risks relating to, among others, macroeconomic and political circumstances, constraints on liquidity or the repatriation of funds, foreign exchange rate fluctuations, taxation and trade settlement.

The discussion topics for the commentaries were selected, and the commentaries were finalised and approved, by Orbis Investment Management Limited, the Fund's Portfolio Manager. Information in this Report is based on sources believed to be accurate and reliable and provided "as is" and in good faith. The Orbis Group does not make any representation or warranty as to accuracy, reliability, timeliness or completeness of the information in this Report. The Orbis Group disclaims all liability (whether arising in contract, tort, negligence or otherwise) for any error, omission, loss or damage (whether direct, indirect, consequential or otherwise) in connection with the information in this Report.

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#### **Fund Information**

The country and currency classification for equity securities follows that of third party benchmark providers for comparability purposes. Based on a number of factors, including the location of the underlying business, Orbis may consider a security's classification to be different and manage the Fund's exposures accordingly.

#### Fund Minimum

Minimum investment amounts in the Fund are specified in the Fund's Prospectus, provided that a new investor in the Orbis Funds must open an investment account with Orbis, which may be subject to minimum investment restrictions, country restrictions and/or other terms and conditions. For more information on opening an Orbis investment account, please visit www.orbis.com.

Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees, remain subject to the investment minimums specified by the applicable terms and conditions.

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#### Sources

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